



ACCENDO LIGHTING

NEW SALES POSITION OPEN AT ACCENDO LIGHTING

We are looking for a motivated and results-driven Sales Officer to join our growing team. The individual in this role would be responsible for calling prospective customers, explaining our product, and guiding them through their purchase process. We are seeking a candidate who is persuasive, energetic, and ready to go the extra mile to ensure customer satisfaction.

- Position requirements:
- Impeccable customer service skills
- Excellent interpersonal communication skills, both verbal and written
- Sales-driven, results-driven, and target-driven attitude
- Aptitude for persuasion and negotiation
- Organized work ethic
- Proven track record in lighting sales environment
- Ability to create and deliver client presentations, especially power points
- History in Energy Service Company (ESCO) markets is required
- History in Industrial markets is a plus

Accendo lighting is a Nashville Tennessee based lighting fixture manufacturer, focused on the energy efficient lighting market. More information is available at: www.Accendolighting.com

Please email resumes to: Rob.Wilson@Accendolighting.com